



Corporate Training At-A-Glance

Our Victory Consulting instructor-led training programs offer clients one or two-day programs or the option to build your own series with modules customized based on your learning and development initiatives. To set up a diagnostic discussion about your organization or team needs, call 708 579 3999 or email info@victoryconsulting.com

Communicating with Confidence and Influence

- Maximize operational knowledge and technical proficiency through the ability to effectively deal with people.
- Heighten self-awareness and build a stronger skill set for positively connecting with peers, staff, upper management and clients.
- Implement behaviors that consistently build (and rebuild) rapport and trust.

Shaping Future Leaders

- Assure that attendees know how to lead before or as they arrive in leadership positions.
- Content targets building individual morale, fostering high performing teams, create a trusting atmosphere and providing constructive feedback
- Understand how to manage upward in a manner that benefits you, your boss and clients

Leading by Encouragement

- Gain strategies for leading by recognition and feedback with better results than managing by fear or intimidation
- Learn how to coach for results and hold staff both empowered and accountable
- Apply the tools and reap the benefits of “productive confrontation”
- Identify the qualities that keep morale healthy and create a positive and productive working atmosphere

Presentation Skills

- Manage the fear that prevents you from presenting naturally and comfortably
- Incorporate tools to help you communicate and connect with colleagues at a higher level
- Organize content more effectively
- Improve your presentation approach to help you engage and attract clients
- Manage questions successfully

Senior Management Presentation Skills

- Gain specific, candid feedback on your needs to improve as a presenter and leader
- Balance authenticity with skills that influence colleagues and attract clients
- Understand how listening may be the greatest distinction in presenting to clients and winning business
- Convert one-dimensional relationships into breakthrough connections

Partnering & Event Facilitation

Our facilitators bring experience, candor and an engaging energy to help create tangible outcomes for your high-stakes events, including:

- Executive retreats
- Management conferences
- Board of directors' meetings

High Performance Teamwork

An intensive program focusing on the development and performance of intact departments and teams, from mid-managers to executives.

- Provide and receive transparent feedback from team members on strengths and barriers
- Leverage different styles, skills, and experiences of their peers
- Learn desirable personality traits that lead to better behavior management, improved performance and enhanced leadership capabilities-management to executive level.